Monetary Lotteries

- Let us now consider lotteries over money
- Let a continuous variable x denote the amount of money
- Let F(x) denote a cumulative distribution function (cdf) over x.
- The (v.N-M) expected utility function takes values:

$$U(F) = \int u(x)dF(x)$$

where u(x) the utility of getting the amount x with certainty (probability=1) and is called Bernoulli

Risk aversion and concavity

A decision maker is a risk averter (is riskaverse) if for any lottery F(x) the degenerate lottery which yields the expected (average) payoff $\int x dF(x)$ with certainty is at least as good as the lottery F(x), i.e.

$$U(F) = \int u(x)dF(x) \le u\left(\int xdF(x)\right)$$

- The above is called *Jensen's inequality*, and it is one of the definitions of a concave function (u(x)).
- Risk aversion is therefore equivalent to concavity of the Bernoulli utility function

Certainty Equivalent

Certainty equivalent of F(x) is denoted by c(F, u) is such amount of money, that the individual is indifferent between getting that amount with certainty or getting the lottery F(x), i.e.

$$u(c(F,u)) = \int u(x)dF(x) = U(F)$$



Probability Premium

For **any** fixed amount of money *x* and a positive number ε , the *probability premium*, denoted by $\pi(x, \varepsilon, u)$ is the excess (over fair odds) in the probability of winning, that makes the individual indifferent between the certain outcome *x* and a gamble between $x + \varepsilon$ and $x - \varepsilon$, i.e. such that

$$u(x) = \left(\frac{1}{2} + \pi(x,\varepsilon,u)\right)u(x+\varepsilon) + \left(\frac{1}{2} - \pi(x,\varepsilon,u)\right)u(x-\varepsilon)$$



Equivalence theorem

- The following properties are equivalent:
 - The decision maker is risk-averse
 - \square u(x) is concave
 - $c(F, u) \leq \int x dF(x)$ for all F(x)
 - $\blacksquare \pi(x, \varepsilon, u) \ge 0 \text{ for all } x \text{ and } \varepsilon$

Arrow-Pratt coefficient

- The Arrow-Pratt coefficient of **absolute** risk aversion at point *x* is defined as $r_A(x) = -u''(x)/u'(x)$.
- Notice that A-P coefficient is in fact a transformation of the utility function, that preserves all important information

Comparisons across individuals

- An individual, who's preferences can be described by a Bernoulli utility function u₂(.) is more risk averse than an individual with u₁(.) if (all definitions below are equivalent):
 - $\blacksquare r_A(x, u_2) \ge r_A(x, u_1)$
 - $c(F, u_2) \leq c(F, u_1)$
 - $\blacksquare \ \pi(x, \, \varepsilon, \, u_2) \geq \pi(x, \, \varepsilon, \, u_1)$
 - there exists a concave function $\varphi(.)$ such that $u_2(x) = \varphi(u_1(x))$, i.e. $u_2(.)$ is "more concave" than $u_1(.)$
 - whenever a lottery F(.) is preferred to a reckless outcome (sure amount) x* according to u₂(.), it is also preferred to x* according to u₁(.)

Coefficient of relative risk aversion

The coefficient of relative risk aversion at point x is defined as

 $r_{R}(x) = -xu''(x)/u'(x).$

- Decreasing relative risk aversion means that as wealth increases, the individual becomes less risk averse with respect to gambles that are the same *in proportion* to his wealth.
- Decreasing relative risk aversion implies decreasing absolute risk aversion, i.e. as wealth increases, the individual becomes less risk averse with respect to gambles that are the same *in absolute value*.
- Finance theory often assumes constant relative risk aversion.